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Roll No. .....

Total No. of Questions: 07]

[Total No. of Pages: 02

# Paper ID [C0201]

(Please fill this Paper ID in OMR Sheet)

### BBA (Sem. - 1st)

## PRINCIPLES OF MANAGEMENT (BB - 101)

Time: 03 Hours

Maximum Marks: 60

## **Instruction to Candidates:**

- 1) Section A is Compulsory.
- 2) Attempt any Four questions from Section B.

#### Section - A

Q1)

 $(10 \times 2 = 20)$ 

- a) Enlist the functions of management.
- b) What is a policy?
- c) What is the importance of decision making in management?
- d) What are the principles of organising?
- e) What are the merits and demerits of departmentation by function?
- f) Differentiate between authority and responsibility.
- g) What is the importance of performance appraisal?
- h) What are the essentials of effective communication?
- i) What is budgeting?
- j) What is the responsibility of business towards employees?

#### Section - B

 $(4 \times 10 = 40)$ 

- Q2) Discuss the nature and scope of management.
- Q3) "Decision Making is the primary task of management". Comment upon the statement and discuss the process of decision making.

E-258 [1208]

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- Q4) What is departmentalisation? Explain various types of departmentalisation.
- Q5) Define decentralisation. What are the determinents of effective decentralisation?
- **Q6)** Discuss the non-budgetary methods of control.
- Q7) Define performance appraisal. Discuss its process.

